



## Merger Announcement

We are thrilled to announce that we have joined forces with Stapleton Insurance Group, a leading employee benefits and property and casualty firm in our region. Over the years, we have been looking for the right opportunity and it was important to us that our new partner share our standards concerning service to clients, controlling cost and valuing our employees. Stapleton Insurance Group is well aligned with the personal and business values that we hold dear.

### **What does this mean to you?**

On a day-to-day basis, not much will change. You will still interact with the associates that you have come to know and trust at BPA, same email addresses, same phone numbers and the same dedication to serving your needs and the needs of your employees. Our focus on “increasing employee satisfaction while reducing long term cost” remains our core mission. As time goes on, we will introduce you to more resources and capabilities that our new association provides. The goal is to continue to increase our value to you as a client. We think you will appreciate the added “horsepower” that the Stapleton organization brings to the table as we continue to serve you and your employees.

### **What does it mean for BPA?**

We are now part of the Stapleton Insurance family. Our offices will be in the Stapleton headquarters around the corner from our current location. We will continue to lead our dedicated and talented team under the Stapleton name. Best of all, for our employees, this change provides great long-term career opportunities. For the BPA partners, the change removes the day-to-day tasks of running an agency and frees us to focus only on the needs of our clients.

Joining forces with a company as passionate about their clients and associates as us makes this next chapter in our storybook easy and exciting. We sincerely appreciate your loyalty over the years and we are confident that this merger will better position us to serve you and your employees more effectively. Stay tuned to see where our growth and innovation take us from here.

If you have any questions about this exciting news, please don't hesitate to contact us.

Sincerely,

  
John Robie  
President

  
Ron Bell  
Vice President